5 reasons your clients should stay...

1

Firstly, did you know British Friendly are **one of the top** Income Protection providers when it comes to paying out a consistently high number of claims? In fact, they've **paid out 96.7% of all their claims over the last 12 years** and they're very open about the number of claims they pay each year.

2

Secondly, they **don't limit the number of claims** you can make on your policy so you don't have to worry about not having cover in place **if you need to make multiple claims**.

3

Thirdly, they offer **flexible options** if you need to take a **break from premium payments** or you need to **adjust your level of cover** without making a new application.

4

The fourth reason you should stay with British Friendly is because **they're a mutual**. The great thing about being insured by a mutual is that **you are their number one priority** instead of shareholder profits.

5

The final reason you should stay with British Friendly is because your policy includes **Mutual Benefits**. This offering is truly unique because the discretionary benefits offered in this programme were developed to help you **get use out of your policy every day**, whether you're claiming or not, and the programme is provided at **no extra cost**.



Care Assistance Benefit* Death Benefit* If a member of your family A lump sum worth 26 needs full time care you could weeks of your IP benefit receive £125 per week paid will be paid to your for up to 13 weeks (parent estate or nominated or parent-in-law) or up to 26 individuals weeks (partner, spouse or child up to age 18) **Automatic entry Create one Will** into quarterly **Create one** online at no prize draws **Power of** extra cost Attorney at no worth £1,000 extra cost What's Mutual Benefits? It's an exclusive loyalty programme* for **British Friendly members at no extra cost!** Access to GP **Bereavement Benefit* Access to High** consultations. **Street Discounts.** medical 2nd If your partner, spouse helping you save up opinion service, or child (up to age 18) to £250 a year on physiotherapy. dies vou can receive your shopping bills counselling & a lump sum worth 13 **Health MOT's** weeks of your IP benefit 15% off travel insurance **Health Cash Up to 35%** (terms and Plan from only off Fitbit conditions £2 per week devices apply)

*Discretionary

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It feels good to be covered