## **BMI** Guide

#### What is BMI?

Body Mass Index (BMI) is a combined measurement of height and weight which helps determine whether your customer is within a healthy weight range for their age.

#### How is BMI is calculated?

Divide your customer's weight in kilograms by the square of their height in metres (kg/m2).

# How your customer's age and BMI impacts our underwriting decisions

This guide gives an indication of how your customer's age and BMI may impact our decision to offer them cover, increase their premium or ask for more medical evidence. We provide these tables as a guide only. Other factors may also impact our decisions and whether we ask for more information.



We encourage your customer to check their height and weight before applying, to make sure it's as accurate as possible

The following loadings are based on BMI and assume no other risk factors are present.

er	вмі	Decision	Evidence
pun pu	<17	Unable to offer cover	
	17 - 32.9	Standard terms	
a	33 - 34.9	50% loading applied	
30	35 - 37.9	75% loading applied	Paramedical Screening Report*
Aged	38 - 38.9	100% loading applied	Paramedical Screening Report*
	39 and above	Unable to offer cover	

	ВМІ	Decision	Evidence
	<17	Unable to offer cover	
	17 - 33.9	Standard terms	
5	34 - 35.9	50% loading applied	
	36 - 37.9	75% loading applied	Paramedical Screening Report*
	38 - 38.9	100% loading applied	Paramedical Screening Report*
	39 - 40.9	Individual consideration (contact pre-sales underwriting)	Paramedical Screening Report*
	41 and above	Unable to offer cover	

	BMI	Decision	Evidence
	<17	Unable to offer cover	
	17 - 35.9	Standard terms	
	36 - 37.9	50% loading applied	
	38 - 38.9	75% loading applied	Paramedical Screening Report*
	39 - 39.9	100% loading applied	Paramedical Screening Report*
	40 - 42.9	Individual consideration (contact pre-sales underwriting)	Paramedical Screening Report*
	43 and above	Unable to offer cover	

<sup>\*</sup> Our Paramedical Screening Report includes a full blood profile.

### **Key contacts:**

**Pre-sales** 

E: presale@britishfriendly.com

T: 01234 348 007 option 2

Sales

E: sales@britishfriendly.com

T: 01234 348 007 option 4

